





**6. Conditions**

- Delivery terms (CF/CIF/FOB)
- Payment terms
- Currency used
- Setting the cover price / local selling price
- Agreement about exchange rate fluctuations
- Commission for distributor or trading partner
- Payment for extraordinary services
- Payment of VAT at border

**7. General Clauses**

- Beginning and termination of contract period
- Cancellation clauses
- Period of notice
- Designating a court or jurisdiction to be addressed in case of contract disputes